

Johan Calitz Safaris

Botswana

2020 Price Lists



Please note:

- The authorities in Botswana control quota allocations and all government and community fees and taxes. These may be adjusted without prior notice;
- Concession areas and species availability depend on conservation legislation, area allocations and the available quota at the time of confirmation of a booking. No dates or quotas will be confirmed without securing the same by means of a deposit, as stipulated in the standard terms and conditions of the Outfitter. No game may be hunted without a license.
- The hunting concessions where the Outfitter operates are situated in remote wilderness areas where dangerous animals, insects, reptiles and plants exist. Hunting is a dangerous sport. Neither the authorities, nor the Outfitter, can guarantee the safety of any person. Clients partaking in sport hunting do so at their own free will and at their own risk and must make sure they are adequately ensured for any eventuality.
- The Outfitter subscribes to fair chase hunting practices in true wilderness areas where wild animals roam freely. The Outfitter cannot guarantee a trophy and clients' successes will depend on their willingness, physical capabilities and skills to hunt on foot and track down their desired species.
- Prices are based on the ruling exchange rate at the time of going to press of this publication. Prices are subject to change without notice and the Outfitter reserves the right to adjust the same, should government levies and the exchange rate between the date of entering into the contract and the last date of the safari differ drastically;
- South African hunts available upon request. Special quotes will apply in accordance with land-owners' prices.
- These prices are valid from 1 JANUARY 2020 until 31 DECEMBER 2020 (2020 Season) only. Prices may be adjusted without prior notice should government fees, service provider fees and exchange rate fluctuations dictate as such.
- All prices include value added tax (VAT & IVA).

BOTSWANA

All safaris take place in government and/or community hunting concessions or on game ranches in Botswana.

The Outfitter has the right to move clients to different areas should he deem it necessary for whatever reason.

Quotas and prices are subject to government legislation, allocations and annual levies and taxes.

PACKAGE PRICES (valid for 2020 only)			
SPECIES	AREA	PACKAGE PRICE *	NOTES
Elephant (Recommended hunting days – maximum 14)	NG41	\$70 000,00	Trophy up to 59.4lbs. Ivory in excess hereof on the green ivory weight of the heaviest tusk: As per sliding scale. If not shot, client may return in the same year at a minimum daily rate, time slots permitting, alternatively may choose to take a refund of \$10,000 in lieu of the trophy fee.
Elephant & Buffalo (14 day package)	NG41	\$85 000,00	Included: Licence & Trophy Fee for Buffalo, Entry level Elephant Fee
Leopard & Plains Game (1) (14 day package)	NG41	\$57 000,00	Included: Licence & Trophy fee for Zebra, Kudu, Baboon, Impala, Warthog, Steenbuck (1 each). This package includes 3 x Bait Impala)
Leopard & Plains Game (2) (14 day package)	NG41	\$57 000,00	Included: Licence & Trophy fee for Zebra(2), Baboon, Impala, Warthog, Steenbuck (1 each). This package includes 3 x Bait Impala)
Buffalo & Plains Game (10 day package)	NG41	\$37 500,00	Included: License & Trophy fee for Buffalo, Eland, Impala, Kudu, Baboon, Steenbuck, Zebra (1 each)
Buffalo (10 day package)	NG41	\$24 500,00	Included: Licence & Trophy Fee
Other hunting packages	Available upon request		Subject to quota availability
Package prices: Include luxury en-suite tented accommodation, meals, drinks, services of Professional Hunter with hunting vehicle, camp and field staff, area specific license and trophy fee of animal specified in package, field preparation of trophies and transport thereof to shipping agent in Maun, one (1) firearm import/export permit per package, ground transport from Maun to camp and back and all government concession & community regulated fees & taxes relevant to the hunting season.			

ELEPHANT IVORY: SLIDING SCALE ADDITIONAL TROPHY FEE			
NG41			
WEIGHT	ADDITIONAL TROPHY FEE	WEIGHT	ADDITIONAL TROPHY FEE
Up to 59.4 lbs	Included	59.5 lbs – 69.4 lbs	\$5,000
69.5 lbs – 79.4 lbs	\$7,500	Greater than 79.4 lbs	\$10,000

OTHER SPECIES					
A license is AREA and CLIENT SPECIFIC . It is not transferable					
Quota limited and only available in certain concessions or privately owned ranches					
Prices below are a guideline only and daily rates, as determined by land owner, shall apply					
SPECIES	LICENSE FEE	TROPHY FEE	SPECIES	LICENSE FEE	TROPHY FEE
Baboon	\$100	\$200	Steenbuck	\$150	\$300
Eland	\$1,800	\$4,000	Warthog	\$200	\$500
Impala	\$250	\$400	Zebra	\$1,500	\$2,000
Kudu	\$500	\$1,500			

FEES EXCLUDED FROM PACKAGE PRICES

(Unless otherwise specified)

DESCRIPTION	NOTE	PRICE
Observer rates	Per person per day	\$450 per day
Observer rates: children 1-10	Sharing tent with adult	\$350 per day
Professional photographers/filming crew (Written permission required)	50% of fee refundable upon receipt of first generation footage within 14 days from the end of the season.	\$400 per day per person
Air charters (To any of our own hunting areas, Maun–camp-Maun)	Cessna C206 (4 pax) or similar	A quote for charter will be provided based on ruling tariffs.
	Cessna Caravan (9 pax) or similar	
	Helicopter and other charters	
Firearm permits (Maximum three allowed – NO handguns, auto or semi-automatics allowed – max 100 rounds ammo per rifle)	Over and above one (1) permit included in package price. PLEASE NOTE: Firearm handling fee and ammo tax applicable at certain ports of entry and is calculated by and payable at customs.	\$200 (each) Calculated and payable at customs. NOTE: 25% service charge to be levied on permit applications for non-clients
Ground transport from airport to camp and back (per vehicle)	Additional ground transport (one vehicle) included in package price	Transport to camp: From \$1000 to \$,1500 depending on distance plus \$150 per day for daily use of additional vehicle.
Meet-and-greet and firearm permit assistance in SA	Per client per meeting	\$250 – depending on service provider – guideline only and payable directly to the service provide.
Rifle & shotgun hire	Availability limited	\$100 per firearm per day for FULL hunting period. Payable in advance. No refunds if not used.
Fishing rods & tackle	Availability limited	\$25 per day – Booking essential
Cartridges	To be ordered in advance	Price is per box and dependent on supply and availability at application.
Shotgun shells	Per box of 25 or part thereof	Price is per box and dependent on supply and availability at application.
Packing, dipping & shipping	Client to deal with Mochaba direct	Per Mochaba's price lists



BASIC TERMS AND CONDITIONS

TERMS AND CONDITIONS MAY VARY FROM AREA/COUNTRY

1. Available hunts

- 1,1 Unless otherwise stated, the hunts available, the number of days and the combination of species that may be hunted, are in accordance with government, community or tender regulations, the current price list, concession areas and expected quota for a specific year. NO price can be fixed for future seasons.
- 1,2 Hunting seasons: Botswana: April to September (with the exception of auction elephant and special elephant quota).
- 1,3 The Outfitter will reserve the exclusive right to allocate quota in an area of his choice for any special hunting package booked. The Outfitter has the right to move a client from one area to another, at his sole discretion. All bookings will be dealt with on a first-come-first serve basis and no safari will be confirmed without a 40% deposit.

2. Hunting packages & rates include

- 2,1 All Outfitter and government related fees are included in the Botswana package prices.
- 2,2 The services of a licensed professional hunter/guide and the use of a hunting vehicle and fuel.
- 2,3 Fully serviced luxury en-suite tented accommodation, all meals, drinks and laundry services during the contracted period (except in the case of a non-trophy elephant safaris where clients may have to hunt from a mobile fly camp).
- 2,4 Trackers, skimmers and the necessary field and camp staff.
- 2,5 Field preparation of trophies and transportation thereof to a shipping agent designated by the Outfitter (excl. RSA).
- 2,6 Meeting of clients at arranged venue.
- 2,7 An emergency communication network and well stocked medical kit.
- 2,8 Client does not pay for arrival and departure days, unless otherwise specified.

3. Hunting packages exclude

- 3,1 Observer rates, license, trophy fees, filming permits, conservation and concession fees, bait animals, packing, dipping and shipping of trophies, CITES permits, and gratuities.
- 3,2 Accommodation, flights, travel charges and meet-and-greet services outside of Botswana.
- 3,3 Air and ground/water transfers to, from and between hunting camps (except where otherwise specified), additional vehicles required by hunting party, side excursions, scenic flights, airport and import taxes, and landing fees.
- 3,4 Hire of rifles & shotguns, ammunition and fishing tackle. PLEASE NOTE: Firearms are the property of individuals and not the company and must be rented for the full period of the safari and paid for in advance – no refunds payable.
- 3,5 Purchases on behalf of the client of a personal nature (in which case a 10% handling fee will be added).
- 3,6 Firearm transit- and import/export permits (over and above one (1) permit included per Botswana package), ammo & firearm handling and other related custom duties.
- 3,7 All costs related to the clients' change of plans/itinerary before, during or after the safari.
- 3,8 African camps are situated in remote areas far from normal infrastructure and conveniences and therefore the purchase of insurances such as personal, trip cancellation, trophy and medical evacuation insurance is strongly recommended. The client is responsible for short term insurance against trip cancellation, theft, loss and damage of his personal property and hunting trophies. Clients agree that they will have no recourse against the Outfitter, Outfitter management, staff or Insurance for theft, loss or damage sustained, unless major negligence on the side of the Outfitter and/or the Outfitter's staff can be proven in a Botswana court of law .

4. General

- 4,1 All safaris are subject to quota availability at the time of booking. The Outfitter cannot guarantee such quotas as Government/land owners regulate these. The dates and time slots available will be in accordance with the availability of concession areas, camps and quotas on the Outfitters' booking sheet at the time of the safari. Preference and confirmation will be given on a first-come-first-served basis once a deposit has been paid. Quotations will be valid for a period of 14 days only, unless otherwise stated. The Outfitter cannot be held responsible should the government/land owners change or withdraw quota allocations or should the Outfitter lose a particular concession area after the signing of a safari contract.
- 4,2 Based on the Outfitter's knowledge, observations and experience, the Outfitter has the exclusive right to move a client to any camp or hunting area where he feels that the client will have a better chance for success, at any time before or during a safari, at his sole discretion but will endeavor to communicate this with a client in good time. By booking any safari, clients must be prepared to share camp with other hunting parties. Under special circumstances, the Outfitter may accommodate more than one hunting party in any of the other hunting camps.
- 4,3 Should the parties fail to enter into a signed safari contract, then the terms and conditions as set out herein will apply. By paying a deposit, the client accepts, and agrees to be bound, by the terms and conditions as set out herein. The client acknowledges that such deposit secures a specific time slot in the outfitter's booking sheet only and does not guarantee quota or the price as published herein.

- 4,4 The government/authorities control taxes and custom duties, concession-, community, conservation and license fees. Increases may be announced without prior notice and such increases published after the publication of this document will be passed on to the client.
- 4,5 Prices are based on the ruling exchange rate and government prices at the time of going to press. Prices are subject to change without notice and the Outfitter reserves the right to adjust the same should government or concession charges or the exchange rate between the date of entering into the contract and the last date of the safari differ drastically.
- 4,6 Due to high demand, bookings are often made years in advance. The Outfitter cannot guarantee to fix or hold any price quoted, regardless of when a deposit was paid, for any period of time, unless mutually agreed upon in writing by the Outfitter and the client. A deposit secures the envisaged quota and safari dates on the Outfitter's calendar but remains subject to change in accordance with ruling prices and available quota/concession areas at the time of the hunt. Availability and prices will be confirmed at the latest during the first quarter of the year in which the safari is to take place. Client and Outfitter will by mutual agreement have the right to cancel the safari in accordance with the Outfitter's cancellation policy, should increases and changes vary dramatically from the original agreement.
- 4,7 Clients must be in possession of a passport valid for at least 6 months AFTER the end date of his safari and with at LEAST 6 clean pages left in such passport (the latter is not compulsory but recommended in some African countries who may issue visas at the port of entry). The onus rest on clients to apply for their entry visa's (if applicable) for **all** the countries they are traveling through/visiting, well in advance. All non-SADC visitors to Botswana require visas. It is the responsibility of clients to ensure that their flight tickets, travel documents and applicable inoculation certificates are in order. Invitation letters will be issued by the Outfitter upon request and only after receipt of the necessary payments and information from the client.
- 4,8 Clients are responsible for all health, medical evacuation, travel, trip-interruption- and cancellation insurances as well as short term insurance against theft, loss and damage of goods, including trophy shipments and should contact their insurance broker or travel agent for quotations on available packages. The Outfitter can, upon request, provide for Medical Evacuation cover at a nominal fee. Clients must provide the Outfitter with medical evacuation insurance membership and service providers' contact numbers prior to the commencement of a safari.
- 4,9 Clients are responsible to obtain all inoculations and preventative medications and prophylaxis prior to their safari and should consult their doctor or travel clinic regarding the relevant health risks, regulations and requirements. Certain areas/countries, such as Botswana and Mozambique, are high-risk malaria areas. Tsetse fly is a nuisance in Africa and bug jackets, protective clothing and DEET insecticide are recommended. Certain countries through which you may travel may require proof of yellow fever inoculations. Please consult your travel clinic or the World Health Organization's website.
- 4,10 Only male animals may be hunted. **NO** animal, including animals used for bait, may be hunted without a pre-issued license. All license fees are payable in advance and are not refundable. Animals wounded or lost are payable in full. All licenses are area and client specific and may not be transferred to another person. If for any reason the Outfitter has to change areas as a result of the client's change of plans, then the client will be responsible for the re-purchase of a new license in a different area or person's name.
- 4,11 If for any reason during the period 180 days before the commencement of the safari, a client reduces the quotas booked and allocated to him/her by the Outfitter, or if he/she declines the opportunity of hunting any of the animals so allocated, then the full price of the package is payable, less 50% on the trophy fee which forms part of any package or the trophy itself, unless otherwise agreed upon at the sole discretion of the Outfitter.
- 4,12 Should a client fail to take a primary trophy during a safari and should the Outfitter be able to accommodate the client and offer the client the opportunity to return later in the same season in an attempt to hunt that same trophy on the same license, provided a suitable time slot is available, in such circumstances the client will be required to pay an additional hunting fee of \$850 (eight hundred and fifty US Dollars) per day in order to cover the costs of such a second safari, plus all additional expenses that may be incurred during such a second safari. The Outfitter is however not under any obligation to provide such a second safari in the same season available to a client who fails to take his primary trophy during the originally booked safari.
- 4,13 No hunt booked for a particular hunting season is transferable to any future season at the same rate. The new rates applicable to the future season will then apply and the client will be liable for the difference. A safari may be rolled over to a future season once only and then only under exceptional circumstances, such as the death of a direct family member, hospitalization of the client, etc. If the Outfitter cannot accommodate such a roll-over safari due to a lack of quota or time slots, the full deposit will be forfeited when notice is given within the cancellation period.
- 4,14 Clients should make their own travel and accommodation arrangements prior to and after the contracted period. If the Outfitter is required to make such arrangements, the Outfitter will be entitled to an administrative fee.
- 4,15 Clients are required to submit all relevant information necessary for the hunt, on the prescribed forms and questionnaires as may be supplied by the Outfitter from time to time. These returns must be submitted to the Outfitter by no later than **120 days** prior to the commencement of the safari. For identification and application purposes, a color passport photo, notarized copies of the client's passport and notarized written proof of firearm ownership is required. It is the client's responsibility to ensure that both his/her and every member of the party is in possession of the necessary transit permit for their firearms, visas and health documents through all the countries to be entered/passed through en route to and from the hunting area. The Outfitter accepts no responsibility for the late issuing of documents should the required documents not be submitted within the given time frame, nor for any additional costs levied for overnight courier services etc.
- 4,16 The client must deal directly with the designated trophy shipping agent and must pay all air freight, packing, dipping, documentation and shipping fees to the shipping agent direct. The Outfitter cannot be held responsible for any loss or damage once the trophies have been delivered to the shipping agent. Trophy insurance is strongly advised.
- 4,17 Cinematography & Audiography:
a). Written permission must be obtained from the Outfitter and in certain instances, the authorities, where a filming permit fee is also payable, to obtain video/film footage of a hunt, if such footage is intended for personnel and/or commercial use. The appropriate permit must then be applied for and all filming equipment duly declared. The full observer rate will be applicable to filming crew.

- b). The Outfitter/authorities reserve the right to sanction the authenticity and approve/prohibit the distribution/publication/ screening of any footage taken in its area or jurisdiction that may be in bad taste, portraying unnecessary or prolonged suffering or which may be damaging or harmful in any way to the Outfitter, the authorities or the country in which the hunt took place.
- c). The Outfitter will be entitled to a high resolution copy of all film footage and photographs taken in its concessions for its own records and use, free of charge within the agreed rights to privacy as outlined in para 4.17 e) below.
- d). Under no circumstances may any cinematic material or images or photos or sound tracks be displayed or distributed on any social media platform nor provided to any publication, government or non-government organisation or their staff members without the express written permission of the Outfitter.
- e). The Outfitter respects a client's right to privacy and in the event that a client expresses the wish that no cinematography containing images which would reveal their identity is exposed in the public or private domain, such a request must be reduced to writing and submitted with the documentation specified in para 4.15 above. Under such circumstances, it remains the client's responsibility to ensure that the other members of his/her party are aware of this requirement and that agreement in this regard is reached between them and is not the responsibility of the Outfitter.

- 4,18 It is the client's responsibility to obtain the necessary CITES permits (where applicable), and provide the same to the Outfitter/shipping agent. Motivational letters are available from the Outfitter upon request.
 - a). CITES 1 permits must be submitted to the Outfitter along with the documentation specified in para 4.15 above.
 - b). CITES 2 permits must be provided to the Outfitter.
- 4,19 The Outfitter reserves the right to use any empty air charter or available space on an air charter transferring clients to/from a hunting area to transport consumables, equipment or staff as may be arranged with the service provider.

5. Deposit and payments

- 5,1 A **40% deposit (FORTY PER CENTUM)** calculated on the total hunting package (Botswana), is required **within 7 (seven) days from accepting a quotation in writing**. By paying such deposit the client acknowledge that he is reserving a time slot on the Outfitter's booking sheet only and is accepting the terms and conditions as set out herein, irrespective of whether a written contract has been entered into or not. No safari will be confirmed or valid, and the Outfitter may at its sole discretion decide not to allow the safari to commence, unless payment of the full required deposit has been received.
- 5,2 The balance of the hunting package or hunting rate, observer rates, license fees, air charters, additional ground transport, meet-and-greet fees and additional firearm import/export permits, is payable **120 days prior** to the commencement of the safari.
- 5,3 If plains-game is added to a hunting package, or if trophy fees are specified separately, or a special quotation on a combination hunt or otherwise, the entire amount due, excluding trophy fees, is payable **120 days prior** to the commencement of the safari. Trophy fees are payable on the last day of the safari on all animals shot or wounded/lost. If payment is not practically possible, then payment must be made within 7 days after the last day of the safari, without any deductions.
- 5,4 Any additional expenses incurred during the safari, such as purchases on behalf of clients, staff gratuities, ammo tax etc., are payable on the last day of the safari or immediately upon request. The Outfitter reserves the right to charge a handling fee.
- 5,5 Any refund on non-shot trophies will be paid to the client by check or wire transfer within 60 days from the last day of the safari.
- 5,6 All overdue amounts shall bear interest from the last day of the safari until final payment has been received, at the rate of 2% per month, which said interest shall be payable on demand. Accounts outstanding in excess of three months from the last day of the safari will be handed over to an Attorney for collection and in such event the client will be responsible for all tracing, collection, attorney and client fees. The Outfitter reserves the right to retain trophies as security until the final invoice has been settled in full.
- 5,7 All payments may be made by direct wire transfer, travelers' cheque, bank guaranteed cheque or cash in favor of: **JOHAN CALITZ SAFARIS** at such bank account as the Outfitter may advise from time to time, or as may be agreed between the client and the Outfitter. Proof of payment must be submitted in writing before it will be acknowledged. NO personal cheque or credit cards will be accepted unless otherwise agreed. The client is liable for wire transfer fees.
- 5,8 All payments must be done in US Dollars at the ruling exchange rate on the last day of the safari.
- 5,9 **Cancellation policy:** If a safari is cancelled more than 365 days prior to the commencement of the safari, all payments made to date, less a 10% administration fee and less all expenses incurred to date, may be refunded. If cancelled between 180- and 365-days prior to the commencement date of the safari, a 50% refund of all payments made to date and all expenses already incurred, may be made. If a safari is cancelled within a 180 days prior to the commencement of a safari, no refund will be made, unless a substitute can be provided for the exact contracted period that has been cancelled. If a safari is rolled over to a following year for whatsoever reason and then cancelled, no refund will be made unless a substitute can be provided for the exact contracted period that has been cancelled.
- 5,10 The Outfitter will be entitled to retain trophies as surety, if any amount due and payable on a completed safari is still outstanding.

6. Liability

- 6,2 Whilst every effort is made by the Outfitter, his professional hunters, guides and staff to ensure the client's safety and comfort, no responsibility can be accepted for any illness, accident, injury, theft, damage or loss whatsoever, or any expenses arising from such illness, accident, injury, theft, damage or loss.
- 6,3 The Outfitter, his professional hunters, guides and staff will not accept any responsibility for any personal goods left behind in camp, aircraft or vehicles.

- 6,4 The Outfitter, his professional hunters, guides and staff will not accept any responsibility for trophies after their delivery to the shipping agent. The onus rests on the client to give clear and unambiguous skinning instructions in accordance with his trophy mounting requirements and make sure that the hunting register is duly completed and signed in accordance with his requirements.
- 6,4 The Outfitter will at all times endeavor to sub-contract reputable, reliable and duly licensed and authorized service providers, i.e. charter companies, shipping agents, support agencies etc., but will not accept any responsibility for any acts, omissions or negligence committed by such sub-contracted service providers, resulting in loss of whatsoever nature to the client.
- 6,5 In paying the required deposit, the client accepts the terms and conditions as stipulated herein, irrespective of whether a written agreement has been entered into or not. The onus rests on the client to ascertain the contents, meaning and legal implications of such terms and conditions.
- 6,6 The client certifies that he/she is in good health of body and mind and that he/she has no physical or psychological limitations, which would preclude his/her safe participation in the safari or associated activities. The client accepts all responsibility for ensuring that any medical, physical or psychological limitation is disclosed on the documentation specified in para 4.15 above including the need for or use of any specialised equipment associated with the limitation stated.
- 6,7 The client furthermore certifies that he/she has full knowledge of the nature and extent, as well as the risk inherent in the participation in hunting/safari activities, and the remote, rugged and harsh areas in which such activities take place and that he/she is voluntarily assuming such risks.
- 6,8 It is agreed by the client, his/her agent, the Outfitter, his professional hunters, guides and staff that this agreement shall be governed, interpreted and enforced pursuant to the Laws of the Country, State, Province or locality in which the safari takes place. The parties hereto further agree to the jurisdiction of the magistrate's court and adhere to the laws of that particular country and management authority at all times, which laws will apply, should any dispute arise as a result of any agreement reached between the client and the Outfitter. The Outfitter reserves the right to refer any dispute to SCI or any other suitable professional hunting organization for conciliation/arbitration.

Please direct all correspondence to the Marketing Office

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